

Drs. F. Zwarthoed MA  
Ringdijk 1  
2441 ZA Nieuwveen  
Netherlands

21 November 2011

TO WHOM IT MAY CONCERN

Dear Sir / Madam,

Letter of reference Clio Beraldin

This is to declare that I have recently worked with Clio in two courses (Intercultural Sales Negotiations and Communication in English (Advanced)) in the third year of the IBMS programme. I think I have come to know her reasonably well and feel qualified to say something about her.

In the first place Clio is a very serious and hard-working student. She is also very intelligent, performing remarkably up-standard. Therefore she can be relied upon to do well academically.

Besides, she is very communicative and very helpful, which makes her a great teamplayer. This became particularly clear when she did the group assignments that are a mandatory part of the above-mentioned SAN classes.

I am sure Clio will be a great asset to any institute or organisation she will work in.

I hope the above provides you with sufficient information. Should you wish to know more you can contact me at [f.a.m.zwarthoed@hva.nl](mailto:f.a.m.zwarthoed@hva.nl).

Kind regards,

Drs. F. Zwarthoed MA  
Senior lecturer  
Department of International Business and Management Studies  
HES/HvA University of Applied Sciences  
Amsterdam  
Netherlands